

Fresh Oranges:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July 2005. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2005 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2005.

Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July 2005. Source: PIERS, July 2005.

Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for September 30, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retreival system, and individual shipping line websites.

Container Rate:

Container rates for Fresh Oranges are quoted on full 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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Hyundai

Yang Ming

Maersk-SeaLand

APL

L.A./L.B./Oakland Ports To Busan, South Korea

13%

3%

0%

0%

41%

11%

10%

4%

11

10

17

11

\$4,450

\$3,700

Fresh Oranges

Monthly Market Share For: July 2005

Month\Year: 142.0 \	10,772.2	Market Transit ket Share Time Ocean Container Are CY in Days Rate BAF CHASSIS CAF THC CFS Rec ARB Cotton R. Size Rate								
Carrier	Market Share	Share	Time	 BAF	CHASSIS CAF	ТНС	CFS Rec Al	RB Cotton R.	Size	
Hanjin	85%	27%	11							

\$410

\$410

\$40

Weighted Average Container Rate \$

\$4,860

\$4,860

\$4,150

L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: July 2005

Month\Year: 852.3 \	4,899.2	Market	Transit	Transit	Surcharges:							
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
China Shipping	46%	15%	19									
Maersk-SeaLand	18%	27%	18	\$3,400	\$410	\$40						\$3,850
P&O Nedlloyd	15%	20%	12	\$3,510	\$410	\$40						\$3,960
cosco	5%	4%	18									
Wan Hai	4%	2%	16	\$2,400								\$2,400
Hatsu Marine Ltd.	4%	1%	15									
Evergreen	4%	2%	25									
Hyundai	3%	2%	16									
OOCL	2%	15%	13									
NYK Line	2%	4%	13	\$2,800	\$410							\$3,210
Maruba	0%	1%										
Norasia	0%	5%	19									

Weighted Average Container Rate \$3,707

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Fresh Oranges

Monthly Market Share For: July 2005

Month\Year: 143.8 \	282.8	Market	Transit		Surcharges:								
Carrier	Market Share	Share CY	Time in Days		BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Evergreen	56%	32%	14										
Maersk-SeaLand	14%	14%	19	\$3,400	\$410	\$40	6%						\$4,054
P&O Nedlloyd	8%	16%	12	\$2,800	\$410								\$3,210
APL	8%	5%	20										
Yang Ming	6%	12%	13										
OOCL	4%	6%	13										
Hatsu Marine Ltd.	3%	1%	13										
Hyundai	1%	1%	14										
NYK Line	0%	8%	12	\$2,800	\$410								\$3,210

Weighted Average Container Rate \$3,738

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Oranges

Monthly Market Share For: July 2005

Month\Year: 4.0 \ 66.9

10101111/1 Car. 4.0 (00.0	Market Share	Market	Transit									
Carrier		Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	50%	37%	15									
Maersk-SeaLand	50%	24%	31	\$3,800	\$410	\$40						\$4,250
P&O Nedlloyd	0%	16%	17	\$3,900	\$410	\$40						\$4,350
NYK Line	0%	11%	19									
MOL	0%	6%	16	\$4,950	\$410	\$40						\$5,400

Weighted Average Container Rate \$4,250

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: July 2005

Month'	Vear.	67.8	329.7

Monun Tear. 07.0 \ 3	29.1	Market	Transit				Surcha	irges:				
Carrier	Market Share	Share CY	Time in Days		BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
P&O Nedlloyd	40%	29%	19	\$3,900	\$410	\$40						\$4,350
OOCL	28%	31%	19									
NYK Line	24%	32%	18	\$3,050	\$410							\$3,460
Evergreen	6%	1%	21									
Maersk-SeaLand	3%	0%	21	\$3,800	\$410	\$40						\$4,250
Hapag-Lloyd	0%	5%		\$3,125	\$410	\$40						\$3,575

Weighted Average Container Rate \$4,029

L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: July 2005

Month\Year: 160.1 \ 923.3				Surcharges:
	Market	Transit		Sur charges.
Market	Share	Time	Ocean	

	Market	iransit										
Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS C	CAF TH	HC	CFS Rec	ARB	Cotton R.	Size	Container Rate
61%	45%	16	\$3,050	\$410								\$3,460
20%	32%	17	\$3,700	\$410	\$40							\$4,150
11%	10%	16										
4%	4%	20	\$4,725	\$410								\$5,135
3%	2%	10	\$3,800	\$410	\$40 10	0%						\$4,630
1%	1%	23										
0%	5%	19	\$3,125	\$410	\$40 10	0%						\$3,888
	5hare 61% 20% 11% 4% 3% 1%	Share CY 61% 45% 20% 32% 11% 10% 4% 4% 3% 2% 1% 1%	Market Share Share in Days 61% 45% 16 20% 32% 17 11% 10% 16 4% 4% 20 3% 2% 10 1% 1% 23	Market Share Share in Days Time not only in Days Ocean Rate 61% 45% 16 \$3,050 20% 32% 17 \$3,700 11% 10% 16 4% 4% 20 \$4,725 3% 2% 10 \$3,800 1% 1% 23	Market Share Share in Days Time in Days Ocean Rate BAF 61% 45% 16 \$3,050 \$410 20% 32% 17 \$3,700 \$410 11% 10% 16 4% 4% 20 \$4,725 \$410 3% 2% 10 \$3,800 \$410 1% 1% 23	Market Share Share CY in Days Time not on Days Ocean Rate BAF CHASSIS CO 61% 45% 16 \$3,050 \$410 20% 32% 17 \$3,700 \$410 \$40 11% 10% 16 4% 4% 20 \$4,725 \$410 3% 2% 10 \$3,800 \$410 \$40 10 1% 1% 23	Market Share Share CY in Days Time not on Days Ocean Rate BAF CHASSIS CAF THE 61% 45% 16 \$3,050 \$410 20% 32% 17 \$3,700 \$410 \$40 11% 10% 16 44 44 20 \$4,725 \$410 3% 2% 10 \$3,800 \$410 \$40 10% 1% 1% 23	Market Share Share CY Time in Days Ocean Rate BAF CHASSIS CAF THC 61% 45% 16 \$3,050 \$410 20% 32% 17 \$3,700 \$410 \$40 11% 10% 16 44 44 20 \$4,725 \$410 3% 2% 10 \$3,800 \$410 \$40 10% 1% 1% 23 410 40 40 40	Market Share Share in Days Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec 61% 45% 16 \$3,050 \$410 20% 32% 17 \$3,700 \$410 \$40 11% 10% 16 44 44 20 \$4,725 \$410 3% 2% 10 \$3,800 \$410 \$40 10% 1% 1% 23	Market Share Share CY Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB 61% 45% 16 \$3,050 \$410 20% 32% 17 \$3,700 \$410 11% 10% 16 4% 4% 20 \$4,725 \$410 3% 2% 10 \$3,800 \$410 \$40 10% 1% 1% 23	Market Share Share of the Share of the Share Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB Cotton R. 61% 45% 16 \$3,050 \$410 20% 32% 17 \$3,700 \$410 \$40 11% 10% 16 440	Market Share Share in Days Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB Cotton R. Size 61% 45% 16 \$3,050 \$410 20% 32% 17 \$3,700 \$410 \$40 11% 10% 16 \$410 \$40 4% 4% 20 \$4,725 \$410 3% 2% 10 \$3,800 \$410 \$40 10% 1% 1% 23

Weighted Average Container Rate \$3,723

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Fresh Oranges

Monthly Market Share For: July 2005

Month\Year: $62.0 \setminus 2$,129.8	Market	Transit		Surcharges:								
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
APL	52%	8%	10	\$4,350	\$410								\$4,760
Hanjin	16%	35%	10										
K Line	10%	10%	9										
OOCL	10%	7%	11										
Maersk-SeaLand	6%	19%	10	\$3,400	\$410	\$40	51%						\$5,584
Hyundai	6%	2%	14										
Yang Ming	0%	8%	10										
NYK Line	0%	6%	11	\$2,800	\$410								\$3,210

Weighted Average Container Rate \$4,852